



COMPANY PROFILE



PLS
(PTY) LTD

ENDLESS POSSIBILITIES

www.aplsholding.co.za



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PETROLEUM SOLUTIONS

PETROLEUM SOLUTIONS PROVIDER, BLACK OWNED AND MANAGED



2021/22

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Postal Address

4 The Willow, Corlett Drive Ext
Corlett Gardens
2090 Johannesburg
South Africa

Block C,
Stoneridge Office Park,
Greenstone Pl,
Johannesburg, 1609
GAUTENG

APLS Operates in the following sectors



Mining



Commercial
transport



Construction



Industrial



Agriculture

VISION AND VALUES

OUR VALUES

As a responsible operator and partner, we drive our businesses through our values:

Integrity – We are committed at all times to do the right thing, the right way.

Partnership – We build strong stakeholder relations and work as a team, internally and externally.

Accountability – We are responsible for our actions individually and as a company.

Inspiration – We continuously strive to excel in our execution.

OUR MISSION

To build long term relationships with our customers and clients providing exceptional customer services by pursuing business through innovation and advanced technology and become a key player in the industry.

OUR VISION

To be a leader in the engineering and petroleum industry by providing enhanced services, relationship and profitability.

BUSINESS PARTNERS CODE OF CONDUCT

APLS Holdings maintains the highest ethical standards in its business activities and expects the same from its Business Partners. Acting ethically requires, but is not limited to, complying with all applicable laws and regulations and conducting business with respect for principles of human rights and decency when interacting with both colleagues and external parties.



ENDLESS
POSSIBILITIES



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COMPANY OVERVIEW



Amanda P Ndambe

(Chief Executive Officer)

Amanda Ndambe has solid experience of more than 20 years in project management coupled with networking and facilitation skills mostly gained from exposure within the Eskom parastatal, banking and private sector companies. She consults in strategy development and policy application and has a passion for producing possibility mindsets in opportunities.

Her studies in management accounting allows her to have a well rounded business acumen; She holds a Post Grad Diploma in Management Accounting from Unisa



Ndabezinhle A Ndaba

Chief Operations Officer (Technical Coordinator)

Ndabezinhle Ndaba is a Mechanical Technician with 6 years project coordination and planning experience on Power plants, Boiler plants, water reticulation, LPG gas turnkey projects and Eskom outage projects. He has a strong technical background of 14 years hands on experience on the Field as a Mechanical technician, his passion in engineering has seen the formation of this engineering department that seeks to serve and integrate our products, downstream to servicing and maintenance of equipment's. Ndaba is passionate about improving designs, perfecting project execution approaches, pioneering ideas to address site challenges.



Nhlalo Thabo Mbatha

(Regional Sales Manager)

Nhlalo Thabo Mbatha was appointed Regional Sales Manager of APLS Petroleum in February 2021. Prior his appointment he held the position of Chief Growth Officer where he was responsible for all new business development and Mergers & Acquisitions activities at Tswana Petroleum. He brings with him more than 15 years of diverse experience in the oil and gas industry and across various disciplines of business leadership. Mbatha joined APLS Holding in 2019. Before joining APLS Petroleum, he worked in a highly diversified private sector business based in the South Africa, gaining experience across commercial and managerial roles held in various business sectors.

Mbatha holds a BSc degree in Business Administration from the American University in Dubai and two MSc degrees from Abu Dhabi University and National Defense College in Abu Dhabi.

APLS TEAM - (Our team)

The APLS HOLDING team is incredibly diverse, with employees drawn from over 3 different countries with a wide variety experience in national, independent and international oil and gas companies. Our business and operations are driven by a core of E&P industry recognized leaders and professionals whose reputation is built on their expertise and achievements in the global E&P sector. For them, APLS HOLDING is a place where they can apply their skills and innovative spirit to pursue new challenges and approaches, and provide leadership to the next generation of industry leaders.

A critical success factor for our business is the development of the National workforce in all our locations. We have a cadre of talented South Africans who have grown professionally in the oil and gas industry of SADC, are now able to expand their horizons and take their skills to a new level on the international stage. A number of them have now grown into leadership roles, not just in the SADC but also increasingly in our overseas operations. In each location where we operate, from South Africa to Central Africa, we are developing and mentoring promising early-career professionals, giving them responsibility and an opportunity to contribute and influence outcomes immediately.

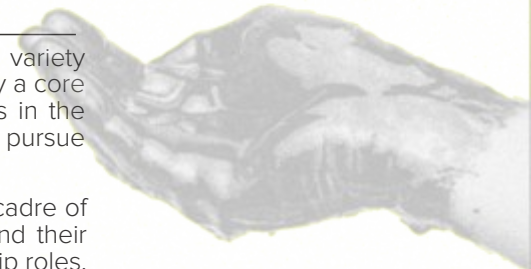
OTHER MANAGERS

Miriam Mwale
Stakeholder Relations

Shaine Ndambe
Legal and Compliance

Antoine Papaya
Human Capital

Darlington Dube
Clearing Agent & Logistics



The future of energy

Providing secure, sustainable, competitive and affordable energy for all is a major challenge, and is essential to economic growth and prosperity in Southern Africa

The company is focused on energy resources projects. It is with the philosophy of connecting creativity and commercialization in mind. The terms, quality with further economical operation and maintenance are the main determinants while choosing our products.

Our technical team consists of very experienced and professional engineers as well as project managers





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APLS SERVICES



APLS FLEETMOVE

APLS FleetMove is an innovative real-time fleet management solution designed to reduce fraud, manage vehicles and reduce operating costs. It offers packages suitable for commercial road transport operators of all sizes. APLS FleetMove consists of three innovative offers:

- APLS FleetMove Card
- APLS FleetMove Plus
- APLS FleetMove Premium

Each offer is designed to give business owners the peace of mind of an expertly managed fleet, by giving them full control every kilometre of the way. APLS FleetMove offers a complete cashless solution to reduce various aspects of fuel fraud. It gives real-time control of refuelling and vehicle management to Fleet Managers via web portals and mobile applications.



FUELMASTER FLEET

FuelMaster offers the most effective fuel control system in South Africa with over 350 service stations countrywide. It's a cardless, cashless and paperless fuel system that uses the latest radio frequency smart card technology to manage your fleet's fuel usage. This gives the fleet manager the necessary transaction information to effectively control fuel expenditure.



MAIN FUELS

DIESEL

APLS Holding offers both grades of diesel available in South Africa. The 500ppm is used primarily for industrial applications and mobility by South Africa's largest manufacturing, mining, power and transport companies. APLS Holding prides itself on the quality of diesel delivered to its customers on a daily basis. Customers can also benefit from the low-sulphur 50ppm diesel offered, which benefits new diesel engines while having a more positive impact on the environment. Supplied by our strategic partner BPSA, all APLS Holding products meet exacting global standards in terms of product quality as well as stringent health, safety, environmental and security compliance.

PETROL

APLS Holding offers a range of petrol grades depending on the type and model of their customers' cars. The advanced high performance fuel on offer has proven to be of good benefit to cars, for cleaner engines and fuel economy among other attributes. Inland and Coastal customers have access to the petrol depending on the octane ratings required. Supplied by our strategic partner BP, all APLS Holding products meet exacting global standards in terms of product quality as well as stringent health, safety, environmental and security compliance.



ILLUMINATING PARAFFIN

Although mainly used in domestic applications, Illuminating Paraffin (IP) is found to have use in the industrial arena, often as a solvent in the manufacture of products like paint and polish. Supplied by our strategic partner BPSA, all APLS Holding products meet exacting global standards in terms of product quality as well as stringent health, safety, environmental, security compliance but mainly heating purposes.



SPECIALITIES

MINING LUBRICANTS

APLS Holding markets Castrol lubricants designed specifically for the mining sectors. Developed by Castrol specifically to thrive in the hardest conditions, meet your unique needs through a range of products and conquer your toughest challenges, maximise your productivity thanks to a reduction in downtime and lower costs by helping to prevent component failure and lower lubricant consumption, without compromise.

APLS Holding distributes high performance lubricants within the mining industry with guaranteed savings based on case studies conducted.

We supply the following products to the mining industry:

- Engine Oils
- Transmission Oils
- Hydraulics Oils
- Turbines Oils
- Gear Oils [Auto and Industrial]
- Greases
- Cooling Agents

BITUMEN

APLS Holding offers bitumen in a variety of grades. Specifications vary to meet the needs of various industries and are based on a series of physical tests that define safety, solubility, physical properties and durability of the product.

Bitumen Grades:

- 35/50
- 50/70
- 70/100

CHEMICALS

Mining solvents: Used in the copper extraction process.
 Low Aromatic White Spirits (LAWS): Used in the paint and construction sectors.
 Medium Aromatics (MA100) – Used in the paint and construction sectors

HEAVY FURNACE OIL (HFO)

Derived from crude refining, Heavy Furnace Fuel – a heavy black residual fuel – can be used for heat generation by burning the product in furnaces and boilers. The power generation and cement production industries are among those that use Heavy Furnace Fuel. Supplied by our strategic partner BPSA, all APLS products meet exacting global standards in terms of product quality as well as stringent health, safety, environmental and security compliance.





SAFETY & COMPLIANCE

The safety of staff and local residents, and protecting the environment, are extremely important to [APLS Holding \(Pty\) Ltd](#). Eliminating the potential risks and dangers facing all of the people working at [APLS Holding \(Pty\) Ltd](#), and communities affected by our activities, as well as avoiding damage to the environment, is a top priority.

When it comes to preventing accidents, the company goes beyond merely complying with the statutory requirements. Its aim is zero accidents in all of its activities, and in order to achieve this [APLS Holding](#) has established a dedicated managerial unit which systematically monitors adherence to its targets on the basis of the internal health, safety and environment (HSE) management system, and supports their consistent application and improvement.

In addition to implementing workplace safety measures for its own employees, [APLS Holding \(Pty\) Ltd](#) integrate the external companies into its safety-related initiatives. Through clear processes, efficient communication, defined policies and instructions, [APLS Holding](#) can also provide these employees with the best possible protection of health and safety.



SUPPORTING SERVICES

Storage infrastructure for our clientele



Our Approach

It is a general approach of APLS Holding (Pty) Ltd to permanently create and maintain projects with the highest possible standards. We believe in a business approach with a long-term outlook. We work to understand and manage the sensitivities of the environments in which we operate, and our responsibilities to them, from beginning to end of our operations. Our operating management system lays out the steps and safeguards we believe are necessary to maintain responsible operations, helping our businesses to understand and minimize their impacts, whether to land, air, water, flora or wildlife. We also have specific group requirements and recommendations governing our identification and management of potential impacts of projects that carry particular environmental and social risks; these apply to major new projects, projects in new access locations, some acquisitions negotiations, and those that could affect an international protected area.

We strive to make our socio-economic impact a positive one by running our operations responsibly and by investing in communities in ways that benefit both local populations and **APLS Holding (Pty) Ltd.**

APLS Holding (Pty) Ltd adheres to the highest levels of integrity in fulfilling its contractual Obligations. Our company also complies with all regulations and codes of ethics

market manipulation,
money laundering,
duties of information
and code of conduct.

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